

Simon Hartley - Cybersecurity, Quantum, and AI



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- Simon is a business development and go-to-market leader based near Washington, DC, who turns emerging-technology risk into revenue across cybersecurity, quantum computing, and AI.
- At **IBM**, he leads cybersecurity, quantum-safe readiness, and AI-assisted deals across US telcos, energy, and manufacturing, protecting resilience, revenues, and trust. He hosts client briefings at the IBM Quantum Labs on quantum-safe timing and early quantum computing use cases.
- Previously, he drove Post-Quantum Cryptography (PQC) sales for **Quantinuum**, the trapped-ion quantum computing company, hardening allied defense and financial infrastructure.
- At **CIS Secure**, he launched a mobile-security platform for the US Government, after earlier running a \$16M DISA secure-mobility program covering 140,000+ Apple and Samsung smartphones, the largest in government at the time.
- Simon co-founded **RunSafe Security**, a prize-winning IoT cybersecurity startup; served as VP at **Kaprica Security** ahead of its Samsung acquisition; and held executive roles at **Red Hat**, **Capgemini**, and **HP**.
- He is a **CISSP**, a **BS** in Physics, an **MS** in Law & Cybersecurity, an Executive **MBA**, and a **DTech** candidate at Purdue in Cybersecurity, PQC, and AI.