

Simon Hartley - Cybersecurity, Quantum Safety, and AI



simonhartleyusa@gmail.com



[linkedin.com/in/simonhartleyusa](https://www.linkedin.com/in/simonhartleyusa)

- Simon is a business development and go-to-market leader based near Washington, DC, who turns emerging-technology risk into revenue across cybersecurity, quantum safety, and AI.
- At **IBM**, he leads cybersecurity, quantum-readiness, and AI-assisted deals across US telcos, energy, and manufacturing, protecting customer resilience, revenues, and trust.
- Previously, he drove Post-Quantum Cryptography (PQC) sales for \$10B **Quantinuum**, hardening allied defense and financial infrastructure.
- At **CIS Secure**, he launched a mobile-security platform for the US Government, after earlier running a \$16M DoD secure-mobility program covering 140,000+ Apple and Samsung smartphones, the largest in government at the time.
- Simon co-founded **RunSafe Security**, a prize-winning IoT startup; served as VP at Kaprica Security ahead of its Samsung acquisition; and held executive roles at **Red Hat**, **Capgemini**, and **HP**.
- He is a **CISSP**, holds a **BSc** in Physics, an **MS** in Law & Cybersecurity, an Executive **MBA**, and is a **DTech** candidate at Purdue in Cybersecurity, PQC, and AI.